



CRASHTEST SECURITY

Intern / Working Student (m/f) in Business Development

You are looking for an exciting and challenging internship / working student position in a young IT-startup? You like to collect hands-on experience and take responsibility for development of our product? You are interested in the startup ecosystem and like to learn about the challenges of founding a company by working hand-in-hand with the founders? Then join our team!

Crashtest Security GmbH is a young Munich-based start-up, which was founded in 2017. We offer an automated penetration test for web applications, which integrates into the agile development environment. With our service we want to revolutionize the security testing market and become the first to offer a fully automated penetration test covering the OWASP Top 10.

Your Assignment

- Support the founders with their daily business
- Take over responsibility for your own projects, these include:
 - Developing a pricing strategy for a SaaS business
 - Evaluating potential sales channels for Crashtest Security
 - We love new ideas: So surprise us with your idea how we can improve our business

What we are looking for...

- Bachelor (3rd semester or higher) or master student in business administration or with a similar focus
- First experience in the area of business development or sales is beneficial
- Self-motivated, organized and driven to succeed with an entrepreneurial flair
- Work smart mentality
- Excellent written and oral communications skills in English, German is a plus

What we offer...

- The startup experience: freedom to take responsibility, flexibility in the organisation of your work hours and area of responsibility, a curious and helpful team, which will support you
- Insights into the Munich startup scene
- Office space, free coffee / beer and regular team events
- Opportunity to become one of the first full-employees of the next German unicorn

We are looking forward to receiving your application!

Please send your CV or a link to your LinkedIn-Profile to jobs@crashtest-security.com.



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